CAREER TOOLS

Agent Welcome Package

- Business cards
- Name badge
- Announcements
- Free black and white copies
- Free high-resolution color copies
- · Online forms & eSignatures access
- · Microsoft Office365 Online

2 Agent Branded Website

- Optimized for mobile devices
- Full content control
- Map & advanced search features
- Client login: save favorites & searches
- Customer Relationship Management (CRM)
- · Client & listing tracking reports
- Customizable email campaigns
- Newsletter campaigns
- · Auto-prospecting

♠ In-House Services

- . Select Title Group
- . USA Mortgage
- . HSA Home Warranty Services

4 Automated Reporting Tools

- · Seller's Edge Report
- · Market Watch Report

Success Center

- Education covering all aspects of Real Estate
- · Seasoned and new agent programs
- · Day, evening and weekend classes
- Classes on using digital tools for business
- Business Planning seminars

6 Just Listed Postcard Program

Free full-color, high-quality postcards sent to the neighboring homes of your listing.

Select Leasing & Management

- 10% Referral fee paid for property management referrals
- Keep your client for future business
- Credit reporting and online applications

Open House Sign-In App

- Adds open house visitors directly to your website contact list
- · Sends a "thanks for visiting the open house" email that includes a link to the listing and other similar listings
- · Turns on auto-prospecting to the contact



BERKSHIRE HATHAWAY

HomeServices

Select Properties

BHHSselectstl.com

Home Office Maryann Vitale Alles, CEO 314.835.6000

> Midwest Rory Schwartz 314.838.8661

Town & Country/Ballwin Rory Schwartz 636.394.2424

Des Peres Kathy Schmiedeskamp 314.775.2050

> South County Matt Bruns 314.714.1100

Troy Rory Schwartz 636.462.8924

Jefferson County Marie Miceli 636.296.1444

St. Charles County Deb Colburn 636.720.1100

WingHaven/Lake St. Louis Rick Colburn 636,720,3000

Select Leasing & Mgmt Ine Kelso 314.835.6002

Careers

Anita Schnurbusch

314.835.6001

Relocation Angie Ignatowski Braford 314.835.6051















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WE'RE NOT DONE YET. **THERE'S MORE!**

Buvside

Provides local home values/market trends. allowing homeowner adjustment for improvements and buyer matching.

① Listing Videos

All listings receive listing videos automatically downloaded on YouTube and available for distribution on social media sites and the MLS.

SkySlope

Transaction management software that includes a digital signature feature, transaction tasks, on-the-go access to your files, and 24/7 support.

RealSatisfied

Customer satisfaction platform that automatically surveys your clients, generating client testimonials and a satisfation rate shown on website and sharable on social media.

Collateral Analytics

Exclusive rights to powerful analytics for tracking home price trends, market stats and forecasting tools, including a value AVM, Automated Valuation Model.

Relocation

Lead generation opportunities and referral fees paid on clients' in-bound or out-bound sales.

Teambuilder

Recruit a friend and earn 1% of their gross commission income, plus hiring and transaction bonuses.

Select Benefits

401K Retirement savings opportunities.

BHHS REsource Center

Training, Info & Marketing Resources:

- ecards
- listing presentation
- flvers
 - · social media graphics
- newsletters training classes brochures
 - and more!